

Houghton, Mifflin + Co.

Gilman Correspondence

~~Folder 35~~

MS. 1

123-35



*All letters must be addressed to the Firm to ensure prompt attention.*

*The Riverside Press is a regular  
Station of the Western Union  
Telegraph Company.*



*Orders for books should be ad-  
dressed to The Riverside Press,  
Cambridge, Mass.*

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*The Riverside Press,*

*Cambridge, Mass. Dec. 17, 1897*

President Daniel C. Gilman.

Dear Sir,-

We enclose for your criticism and approval a list of subjects suggested for your James Monroe, in the proposed Illustrated Subscription Edition of the American Statesmen Series. The names are given in the order of their importance, from the Editor's point of view, ~~but~~ we shall be glad of any suggestions from you, either as to the order of the names or as to the existence or whereabouts of the best portraits of the approved subjects.

In each Volume there are to be 5 photogravure plates, - 4 of them portraits, and the fifth an engraved title page, in the center of which will be a vignette representing the Statesman's home. More than 4 names have been suggested, to furnish opportunities for choice, and to allow for cases where likenesses of the preferred subjects cannot be found.

An early reply will oblige

Yours very truly,

*Houghton, Mifflin & Co.*

- 1- Jas Monroe
- 2- Wm Pinkney
- 3- Lafayette (later life)
- 4- Geo Canning
- 5- Wm Wirt
- 6- Wm H Crawford
- 7- Wm Lustin ?

if not used in J. Adams



Boston Offices,  
4 Park Street.

HOUGHTON, MIFFLIN & CO., Publishers,

(SUCCESSORS TO HOUGHTON, OSGOOD & CO.)

New York Office,  
11 E. 17th St.

*Boston, Mass., Apr. 19, 1881*

Rev. Edward Gilman,  
  
New York.

Dear Sir:

We have your favor of the 16th, addressed to our Mr. Houghton. We regret to be obliged to say that the books on our list by Dr. Thompson have proved commercially so little successful, that we feel compelled to decline the proposition which your note suggests. We regret this all the more because of the high respect in which we hold Dr. Thompson, and the good work which he did as an American, both for America and for Germany, during his residence in Berlin; but as we are obliged to look upon the matter from a business standpoint, we are reluctantly compelled to the decision above stated.

Yours truly,

*Houghton, Mifflin & Co*  
*A.S.*



Gilman & Houghton, Mifflin Co

Agreement, made the twentieth day of September, 1882,  
between S. C. Gilman  
of Baltimore, Maryland  
and HOUGHTON, MIFFLIN AND COMPANY, of the City of Boston, Publishers.

1. In consideration of the premises, said Gilman  
hereby grants and assigns to Houghton, Mifflin and Company a work, the subject  
or title of which is James Munroe

with all translations, abridgments, selections, ~~dramatizations~~, and rights therefor of  
said work, or parts thereof, with exclusive right and power, in their name, or as  
attorneys, in the name of said Gilman to take out Copyright.  
copyright thereof, and any and every renewal of copyright thereof, and to hold and  
enjoy said copyright and renewal, and publish said work during the term or terms  
thereof, and in all languages; guaranteeing and agreeing with them that  
he is sole owner of said work, and has full power to make this grant; Author's  
guarantee.  
that said work contains no matter which is a violation of any other copyright, or  
which is scandalous or libellous; and that he and his legal representatives  
will hold harmless and defend said Houghton, Mifflin and Company against any  
claim, demand, or recovery, by reason of any such violation of another copyright, or  
any scandalous or libellous matter in said work.

2. Houghton, Mifflin and Company agree that they will publish said Publication.  
work at their own expense, in such style as they deem best suited to its sale; and  
will pay to said Gilman, his representatives  
or assigns, ten per cent. on their trade-list (retail) price  
for each copy by them sold ~~over and above~~ copies. Author's  
royalty.

The trade-list (retail) price, on which percentage shall be paid, shall be taken as of  
the style of binding in which the largest number of copies shall have been sold.  
And Houghton, Mifflin and Company shall render always, on application Statements of  
account and  
payment.  
therefor, semi-annual statements of account, in the months of May  
and November and make settlement in cash four months after date of each state-  
ment. ~~But for copies sold to canvassers or otherwise, at a discount greater than~~  
~~that allowed to the largest buyers in the regular trade, Houghton, Mifflin and Com-~~  
~~pany shall pay the said~~ per cent.  
~~only on the actual price received for each copy.~~

3. Houghton, Mifflin and Company may publish, or permit others to Selections,  
translations,  
abridgments,  
etc.  
publish, such selections from said work as they think proper to benefit



its sale, without compensation to the grantor herein; but the compensation for translations ~~and dramatizations~~ shall be subject to agreement between the parties hereto. If Houghton, Mifflin and Company sell the right to publish selections or abridgments, the revenue or payment therefor shall be divided equally between the parties hereto.

Alterations  
by author.

4. Alterations in type, plates, or otherwise in the work, after delivery of copy to Houghton, Mifflin and Company, which exceed Fifty dollars in cost, shall be at the expense of said Gilman, and any index that may be required by Houghton, Mifflin and Company for said work shall be prepared by said Gilman or at his expense.

Insurance.

5. No insurance on the work, plates, or printed copies shall be effected for joint account.

Destruction  
of plates.

6. If the plates or type forms be rendered valueless by fire or otherwise, Houghton, Mifflin and Company shall have the option of reproducing them or not; and if they decline so to do, then, after the sale of all copies remaining on hand, they shall reconvey the copyright and all rights herein granted to said Gilman, his heirs or assigns, and this contract shall terminate.

Disposition  
of plates, etc.,  
on discontin-  
uance of  
publication.

7. If, at any time after two years from the date of publication, Houghton, Mifflin and Company shall be satisfied that the public demand does not justify the continued publication of the work, or if for any other cause they shall deem its further publication improper or inexpedient, then they may offer, in writing, to said Gilman, his heirs or assigns, the plates and any original engravings or illustrations to said work at half cost, and all copies then on hand at cost; and said Gilman, his heirs or assigns, shall have the right within sixty days to take and pay for the same, and shall thereupon become sole owner of the copyright herein named; and Houghton, Mifflin and Company shall thereupon transfer said copyright; but if said offer be not accepted and such payment made within sixty days, then Houghton, Mifflin and Company may destroy the plates, and sell all copies then on hand free of any percentage to said Gilman, his heirs or assigns, and this agreement shall thereupon terminate, the copyright reverting to said Gilman, his heirs or assigns.

Infringement  
of copyright.

8. In case of any infringement on the copyright herein named, Houghton, Mifflin and Company are authorized, in their discretion, to sue for or otherwise seek such remedy as they may be advised; and all such suits or proceedings shall be at the joint expense and cost of the two parties to this

agreement,



agreement, and any surplus of damages, or recovery, or settlement, above the expense, shall be divided equally between the parties hereto.

~~9. If, under the provisions of this agreement, the plates or copyright become the property of said ..... heirs or assigns, and if in the book there are any engravings or illustrations not made originally for this work, or furnished therefor by said ..... it is expressly stipulated that said ..... heirs or assigns, shall then take, with the plates or copyright, the right to use casts or electrotypes of such engravings or illustrations for editions of this work only; but shall take no right, copyright, or property in them, or to duplicate or reproduce them, or for any other use, transfer, or disposition whatever.~~

~~Engravings,  
etc., which do  
not belong to  
the copyright.~~

~~10. Should this work be sold in a special edition, at a reduced price, for use in schools, the royalty to be paid to said ..... shall be ..... per cent. on the trade-list price, instead of the percentage or royalty stipulated in section 2; and on such copies as may be sold for introduction or examination, no royalty shall be paid.~~

~~If used as a  
school-book.~~

11. This contract may be assigned by either party, and the assignee thereof shall have all the rights and remedies of the original parties hereto; but only as a whole, and neither party shall assign any part interest therein.

Assignment.

*Wm. L. Duffin & Co.*  
*D. Gilman*



# Agreement

BETWEEN

*DeGman*

AND

HOUGHTON, MIFFLIN & CO.

FOR THE PUBLICATION OF

*James Morroe*

*Oct 3* 188*2*

them, or, for any other use, transfer, or disposition whatever, shall take no right copyright or property in them, or to duplicate or reproduce electrotypes of such engravings or illustrations for editions of this work only; but or assigns shall then take with the plates or copyrights the right to use casts or it is expressly stipulated that said inally for this work or furnished thereon by said assign and if in the book there are any engravings or illustrations not made orig- become the property of said 9. If under the provisions of this agreement, the plates or copyrights here- penses shall be divided equally between the parties hereto. agreement and any surplus of damages or recovery, or settlement, above the ex-



Boston Offices,  
4 Park Street.

HOUGHTON, MIFFLIN & CO., Publishers,

(SUCCESSORS TO HOUGHTON, OSGOOD & CO.)

New York Office,  
11 E. 17th St.

Boston, Mass., Sept. 30, 1882

Pres. D. C. Gilman,  
Baltimore, Md.

Dear Sir:

We enclose herewith duplicate contracts for the publication of your Life of James Monroe.

If you find them correct and satisfactory, kindly return one of them to us with your signature, and oblige

Yours truly,

*Houghton, Mifflin & Co.*  
*J. H.*



Boston Offices,  
4 Park Street.

HOUGHTON, MIFFLIN & CO., Publishers,  
(SUCCESSORS TO HOUGHTON, OSGOOD & CO.)

New York Office,  
11 E. 17th St.

Boston, Mass., Oct. 6, 1882

President D. C. Gilman,  
Baltimore, Md.

Dear Sir:

We have your favor of the 3rd inst., returning the contract for the James Monroe, for which accept our thanks. We do not think anything will be gained by your sending us the first chapters now, if the remainder of the book will be completed ere long, and should advise you therefore to retain the copy until you can send it to us all together.

Yours truly,

Houghton, Mifflin & Co.  
S. J. L.



Boston Office,  
4 Park St.

HOUGHTON, MIFFLIN & CO., Publishers,  
SUCCESSORS TO  
HOUGHTON, OSGOOD & Co.

New York Office,  
11 E. 17th St.

Boston, 22 November 1882

Prof. D.C. Gilman  
Baltimore, Md.

Dear Sir: We have your courteous favor  
of the 20<sup>th</sup> and send The Dawn of a  
University to Prof. Carter to-day; the  
remainder of the contents of your package  
we return to you by express. The writer  
of this hopes to have the pleasure of  
conferring with you on matters connected  
with this correspondence, when he sees you  
in Baltimore next week.

Yours truly  
Houghton, Mifflin & Co.  
By H.E. Scudder



Boston Office,  
4 Park St.

New York Office,  
11 E. 17th St.

C  
HOUGHTON, MIFFLIN & CO., Publishers,  
SUCCESSORS TO  
HOUGHTON, OSGOOD & Co.

Boston,

Jan'y 26, 1883

Prof. D. C. Gilman,  
Baltimore, Md.

Dear Sir:

We are desirous of publishing your Life of Monroe on the 14th of February, and in order to accomplish this, it is desirable that we should have the copy for the index at the earliest possible moment. We presume that you have it in course of preparation, and merely drop this line to say that we shall be glad to receive it at your earliest convenience, and we remain

Yours very truly,

Houghton, Mifflin & Co.  
J. H.



*Nov 3*  
Boston, 1 November 1882

Dear Sir

We quite agree with you in looking  
with little favor on publication of the recent  
address in the ephemeral and incoherent form  
of a pamphlet. Such a volume as you suggest,  
if somewhat comprehensive in its scope, might we  
think have interest for a large enough public  
to secure its publication without loss; a large  
sale we should probably neither expect.  
If, as we infer, the material is already in print,  
with the exception of the recent address, may  
we not see it that we may form a more  
exact idea of its scope? It would perhaps

also aid us in forming a judgment if we  
could know in what form the various papers  
and addresses have been circulated; that  
is, whether the public interested has already  
been tolerably well supplied with the separate  
publications.

We thank you for bringing the matter  
to our attention, and remain

Yours very truly

Houghton, Mifflin & Co.

Rev. D.C. Gilman

Johns Hopkins University

Baltimore



Boston, 11 November 1882

Pres: D. C. Gelman  
Baltimore, Md.

Dear Sir: Since the receipt of your package of addresses and papers we have read the material and reviewed the whole matter of the volume in the light of it. We need not say that we set a high value upon your work, and that we recognize the exceptional position which you occupy as a spokesman for universities.

The question cannot be of the value and importance of the book, but simply

of the possibility of so putting it before the public as to secure ourselves against loss. Our experience has been that collections of essays or addresses rarely succeed as ventures, especially where the persons likely to be interested have already seen the separate contents in other form. A book from you on University themes, written apart and in continuous chapters would be a venture having little element of risk; a collection of aprints would not have a like power to attract attention.

If however you are unwilling to take the time at this juncture of preparing such



a work, - which would, we suppose, be  
in effect a recasting of this material;  
and desire to offer these papers in  
book-form for preservation and such  
further distribution as may be secured,  
we are ready to undertake the book  
upon what is substantially a division  
of risks. That is, if you will be at  
the expense of the stereotype plates,  
we will print and bind, and pay you  
a copyright of 15% (fifteen per cent)  
on the retail price of all copies sold.

Be noted by the way that the  
contents of your package do not agree

with the schedule which you proposed,  
and which seemed to us to have a  
somewhat more consistent body of  
material.

Awaiting your reply, we remain  
Very truly yours

Langdon, Duffin &



Boston Office,  
4 Park St.

New York Office,  
11 E. 17th St.

✓  
HOUGHTON, MIFFLIN & CO., Publishers,  
SUCCESSORS TO  
HOUGHTON, OSGOOD & Co.

*Boston,*

**Feb 7, 1883**

President D. C. Gilman,  
Baltimore, Md.

Dear Sir:

A few days ago we sent plate proofs of the first 160 pages of the Monroe to Mr. Morse; we have been accustomed to do that with the previous volumes of the Statesmen series, that he might have a final reading and revision of the same. Through a misunderstanding of the matter, however, he forwarded them to you, and as you may not understand that we wish to have them back again, we have this morning telegraphed you, requesting you to return them at once, as we wish to put the volume to press immediately, and do not dare to proceed until we have them, lest you may have made some further changes in the matter.

Hoping to receive them to-morrow, we remain

Yours very truly,

*Houghton, Mifflin & Co. J. H.*



Boston,

Feby. 13, 1883.

Wm. D. Gilman.

Dear Sir: Mr. Morse has sent us your telegram to him, & we enclose herewith a proof of the Index which you express a wish for. As we are so pressed for time, we have gone ahead & cast it, supposing that you would not care to see it, & unless we hear from you to the contrary by telegraph on Thursday, we shall assume that it is all right, & that we may proceed with the printing. We want to publish the book on Saty., Feby. 24<sup>th</sup>, if possible. — We send the copy for the Index in a separate proof wrapper.

Yours very truly,  
Houghton, Mifflin & Co.  
T. J. H.



HOUGHTON, MIFFLIN & CO., Publishers,  
SUCCESSORS TO  
HOUGHTON, OSGOOD & Co.

Boston, Feb. 20<sup>th</sup> 1883.

President D. C. Gilman  
Baltimore, Md.

Dear Sir:

Your letter of Feb. 17<sup>th</sup> has been received, and we have mailed copies of your life of Monroe to the addresses named in it, enclosing your card as directed. We forward twelve copies of the volume to you, as requested, and we hope that you will like its appearance as well as we do.

Yours truly

Houghton, Mifflin & Co.  
J.B.C.



The Riverside Press is a regular Station  
of the Western Union Telegraph  
Company.

Boston Office, 4 Park Street.



All orders for books should be addressed  
to The Riverside Press,  
Cambridge, Mass.

New York Office, 11 East 17th Street.

HOUGHTON, MIFFLIN AND COMPANY, Publishers.

The Riverside Press,

Cambridge, Oct 23 1883

Mr D. C. Gilman

Dear Sir.

act

Enclosed please find our  
check to your order for \$ 149.13 in  
settlement of our account of sales  
rendered May 1st.

Kindly acknowledge receipt of the same  
and oblige

Yours truly

Houghton, Mifflin & Co  
MS



H. O. Houghton, Mifflin  
 H. O. HOUGHTON.  
 GEO. H. MIFFLIN.  
 LAWSON VALENTINE.

BOSTON, 1<sup>st</sup> November 1883.

D. C. Silman

Baltimore, Md -

Dr. In Account with HOUGHTON, MIFFLIN & CO. Cr.

4 mos

Due March 1 <sup>st</sup> 1884	108	864	Copied on Munroe	. 12 1/2	108
--------------------------------	-----	-----	---------------------	----------	-----

James Munroe -	<u>Memorandum.</u>				
	On hand Apr. 1	429			
	Borrowed Since	<u>751</u>		1180	
	On hand Oct-1	312			
	Given away	4			
	Sold	<u>864</u>		1180	



H. Mufflin & Co

Nov. 1. 1883



The Riverside Press is a regular Station  
of the Western Union Telegraph  
Company.

Boston Office, 4 Park Street.



All orders for books should be addressed  
to The Riverside Press,  
Cambridge, Mass.

New York Office, 11 East 17th Street.

HOUGHTON, MIFFLIN AND COMPANY, Publishers.

The Riverside Press,

Cambridge, *Mch 1* 1884.

*Mr D. C. Gilman*

*Dear Sir*

*Enclosed please find our  
check to your order for \$108.- in  
payment of copyright account rendered  
Nov 1st.*

*Kindly acknowledge receipt of the above  
and oblige*

*Yours truly*

*Houghton, Mifflin & Co*  
*HM*

*ack*



*a*  
Boston, June 18th, 1884

Pres. D. C. Gilman,  
Baltimore, Md.

Dear Sir:-

We duly received your favor of the 11th inst., and are quite willing to place our imprint upon Dr. Thompson's Essays ("Comments of an American on European Questions"), and to enter the work in our catalogues, and to sell it to the trade, in consideration of a commission to us of 10 per cent. on the retail price of all copies sold. Kindly advise us to whom we should make out the formal contract, and oblige

Yours truly,

*Houghton, Mifflin & Co.*  
*W. H. B.*



Houghton, Mifflin & Co  
June 18.



Houghton, Mifflin

H. O. HOUGHTON.  
GEO. H. MIFFLIN.  
LAWSON VALENTINE.  
JAMES D. HURD.

BOSTON, Nov. 1 1884

Prest. D. C. Gilman

Johns Hopkins Univ. Baltimore, Md.

Dr.

In Account with HOUGHTON, MIFFLIN & CO.

Cr.

Check to balance

3500

Copy on

280

James Monroe

12 1/2

35

Memorandum

On hand apl. 1

246

Bound

264

510

On hand Oct. 1

229

Given away

1

Sold

280

510



Haughton  
Miffen & Co

\$35.

Nov. 1. 87



Houghton Mifflin

H. O. HOUGHTON.  
GEO. H. MIFFLIN.  
LAWSON VALENTINE.  
JAMES D. HURD.

BOSTON, May 1 1885

Pres. D. C. Gilman

Dr. In Account with HOUGHTON, MIFFLIN & CO. Cr.

Febr 2d dog	47	Copyrt on		
check to Balance	56 41	455 James Monroe	.12 1/2	56 88
	<u>56 88</u>			

Memorandum

On hand Oct. 1/84	229	
Bound since	<u>458</u>	687
On hand Apl. 1/85	223	
Given away	9	
Sold	<u>455</u>	687



Houghton

Miffelin & Co

May 1. 85

#56.88



Boston, Jan. 22, 1894.

*C. Houghton, Mifflin & Co.*  
President D. C. Gilman,

Baltimore, Maryland.

Dear Sir:-

Please accept our thanks for the splendid commendation that you have given our Riverside Literature Series in your note just received. Nothing could be better for our purpose, and we hope, with you, that in good time the best literature may be on sale at the railroad stations and news stands in this country as well as in Europe.

Again thanking you, we remain

Yours very truly,

*Houghton, Mifflin & Co.*  
*alc*



CHICAGO OFFICE,  
23 LAKESIDE BUILDING.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*Boston, Jan. 26, 189 .4*

President D. C. Gilman,  
Baltimore, Md.

Dear Dr. Gilman:

We have your favor of the 24th inst., with reference to pages of manuscript which you wish to procure and frame for hanging in your new academic building, and shall be glad to assist you to the extent of our ability, but, with the exception of Mr. Scudder, we believe there is not a single one of the authors named by you whose manuscript has been retained by us, the copy having been always sent to them with their first proof and not returned to us by them. We shall see Mr. Whittier's executor to-day, and can doubtless procure something from him for you, and we are writing to Dr. Holmes and Mr. Aldrich, as well as speaking to Mr. Scudder about the matter, but in the case of Longfellow, Lowell and Agassiz, we would suggest your applying to Miss Alice M. Longfellow, Prof. Chas. E. Norton, and Mrs. Louis Agassiz, all of Cambridge, as they are the persons who can most readily respond to your request, and will probably be glad to do so if they can.

Yours very truly,

*Houghton, Mifflin & Co.*  
*H. M.*



*All letters, to ensure prompt attention, should be addressed to the Firm.*

CHICAGO OFFICE,  
28 LAKESIDE BUILDING.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*JH am*  
Boston Feb. 27, 1895.

President D. C. Gilman,

Baltimore, Md.

Dear *Dr. Gilman,*

In the temporary absence of Mr. Scudder, we write to acknowledge your favor of the 23d inst. to him, and to say that we take pleasure in sending the three volumes of the Turnbull Lectures already published to Prof. Smith, in Glasgow, with our compliments to him and yourself.

Yours very truly,

*Houghton, Mifflin & Co.*  
*H. M.*



CHICAGO OFFICE,  
158 ADAMS STREET.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

Boston, Feb. 15, 1896.

Pres. Daniel C. Gilman,

Baltimore, Md.

Dear Sir:-

We take pleasure in sending you by mail a sample copy of our proposed Riverside School Library, which will show you the type, paper and binding of the books. We propose issuing in this library, at an early day, fifty volumes, containing the best literature, made in the most substantial and appropriate style, and to be sold at prices from 50 to 70 cents each; the proposed price of a book of the size of the sample we are sending is 60 cents. We hope this library will find its way into all parts of the country and especially into the school houses of our land, and will in some degree assist in cultivating a taste in the pupils for good literature.

Remembering with gratitude the kind words of encouragement you have already given us in our efforts to provide, in cheap form suitable for use in our schools, the unabridged masterpieces of the best English and American authors, we take the liberty to enclose a list of books, from which we hope fifty books of standard literature of permanent value and unquestionable fitness for general readers and especially for children's reading can be selected. Please add to this list the titles of such other books as you think should not be omitted from the proposed Library, and then check the 50 books which you prefer and return the list thus prepared to

Yours very truly,

Houghton, Mifflin & Co.



✓  
Houghton  
m & co  
ans



CHICAGO OFFICE,  
158 ADAMS STREET.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

Boston, Mar. 25, 1896.

D. C. Gilman, LL. D.,

Baltimore, Md.

Dear Sir:-

Please accept our thanks for your very kind note of Feb. 27th regarding our Riverside School Library. We feel that in a measure you are responsible for this Library, because you have urged us so earnestly to prepare the best books for children. We have had three objects in view in preparing this library:-

First,- To select for its readers, who will doubtless be largely young people, some of the best literature in the world. We are confident that with the assistance and advice of yourself and many other of the most prominent educators and librarians in our country we shall accomplish this.

There are so many books everywhere,- at railroad stations, on railroad trains, at news stands and periodical depots which are filled with unnatural adventure and unhealthy passion, that we feel we are doing a great and permanent good to the youth of our land if we can in some measure promote a love of good literature, and thus prevent the reading, or destroy the taste for reading the vile stories that constantly tempt our boys and girls.

Second,- We have placed these books in very durable and acceptable binding; they are printed from clear and excellent type, and on a fine quality of paper, forming books unusually attractive in appearance, a fact which must encourage a habit of neatness



and careful usage of books on the part of pupils in our schools.

Third,- We have offered the books at a price lower than has ever been placed on books of similar material and style of manufacture. In this way we hope to bring the books within the reach of even the poorest of our country schools, and afford children from the humblest homes an opportunity to read the best books.

As the adoption of this library differs entirely from the introduction of class-room text-books which obtain their places only by displacing the books of other publishers, and as the more good books are read the greater will be the love of reading and the larger the call for all books of excellent character, we hope we can count on the hearty cooperation of all educators in bringing the books of this Library to the notice and use of the schools of our country.

We have been extremely interested in the book you mentioned- Huber on Bees, and have read it with much interest. We are looking for other books, and hope to extend the Library very largely.

Thanking you in advance for any aid you may render us in this work, we remain,

Yours very truly,

Houghton, Mifflin & Co.

G.

*a. c. s.  
H.*



CHICAGO OFFICE,  
378-388 WABASH AVENUE.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*ack  
yes*  
Boston, Sept. 7, 1897.

President D. C. Gilman,

Johns Hopkins University, Baltimore, Md.

Dear Sir:

We have been for some time considering the publication of a special edition of the American Statesmen Series, to be freely illustrated with portraits in photogravure, and to be sold exclusively by subscription. The sale of the Statesmen in their present form has been very gratifying, and they doubtless will continue to be in demand through trade channels for some years to come, but we desire to secure a new constituency for them and so prolong their life and usefulness.

Our success in publishing subscription editions of the standard American authors convinces us that we can obtain no inconsiderable a sale in subscription channels for the American Statesmen Series, but in order to do this it will be necessary for us to issue them in larger form, on finer paper, with numerous and carefully prepared illustrations, and to put the plates in thorough repair, all of which will involve a large outlay on our part. Consequently, and because also the selling of books by subscription involves special expense for agents' commissions, deliveries, and collections, it will be impracticable for us to so issue a series of 25 or 30 volumes like the Statesmen unless the authors of the several volumes will accept the usual royalty paid on subscription



books, namely, five per cent on the retail price. Will you kindly let us know if this will be agreeable and satisfactory to you? We shall probably make the price \$1.50 a volume, in which case you would receive 7 1/2 cents on each copy of your "James Monroe" sold in the subscription edition, and we should propose to pay the same amount on such copies as we might issue in a limited large paper edition. Of course the present royalty rate would continue for all books sold through the trade channels as at present.

We are confident that the new edition will add materially to the annual sale of the Statesmen Series as a whole, and serve to prolong its life to our mutual advantage. We may add that owing to the time required for its preparation we can hardly begin the publication before the fall of 1898, and that Mr. Morse very heartily approves of the plan. Will you kindly let us know if we may count on your cooperation in this matter by your acceptance of the proposition herein made, and oblige

Yours faithfully,

*Roughton, Mifflin & Co.*  
*H. J. C.*



*All letters, to ensure prompt attention, should be addressed to the Firm.*

CHICAGO OFFICE,  
378-388 WABASH AVENUE.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

Boston, Jan. 24, 1898.

President D. C. Gilman,

Baltimore, Md.

Dear Sir:

In accordance with instructions from Mr. John T. Morse, Jr., we are mailing you the sheets of your "Life of Monroe" in the American Statesmen Series, which we understand you wish to revise before we put it in type for the new subscription edition. We shall be glad to receive your corrections or changes by the early part of March, if you can conveniently let us have them then.

Yours very truly,

*Houghton, Mifflin & Co.*  
*H. M. F.*



CHICAGO OFFICE,  
378-388 WABASH AVENUE.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*a*  
*mar. 2*  
Boston, Feb. 26, 1898.

President D. C. Gilman,

Johns Hopkins University, Baltimore, Md.

Dear Sir:

We have your favor of the 24th inst., and certainly think it desirable that you should have every opportunity to see the new edition of the "Letters and Writings of Monroe" which Mr. Hamilton is ~~editing~~, and which you say will soon be published by the Putnams, and we are willing to wait until July or even until August for the copy, if that will give you sufficient time for your purpose. We trust that Mr. Hamilton's work is so far advanced that the remaining proofs can come to you at no distant day. Will you kindly let us hear from you when you can give us a definite word?

Yours very truly,

*Houghton, Mifflin & Co.*  
*W. F. H.*



*All letters must be addressed to the Firm to ensure prompt attention.*

*The Riverside Press is a regular  
Station of the Western Union  
Telegraph Company.*

BOSTON OFFICE,  
4 PARK STREET.



*Orders for books should be ad-  
dressed to The Riverside Press,  
Cambridge, Mass.*

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

The Riverside Press,

Cambridge, Mass. Apr. 23, 1898

Sent  
S. Fairfax  
President D. C. Gilman.

Dear Sir,-

In the new Edition of our American Statesmen Series  
we need for use on the engraved title a photograph, or other re-  
presentation, of Monroe's home. Can you put us in the way of  
obtaining such picture? - and greatly oblige

Yours very truly,

Houghton Mifflin

H✓



*All letters, to ensure prompt attention, should be addressed to the Firm.*

CHICAGO OFFICE,  
378-388 WABASH AVENUE.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*Boston, May 2, 1898.*

President D. C. Gilman,  
Baltimore, Md.

Dear Sir:

We are in receipt of your favor of the 30th ult., and of the accompanying photograph of Monroe's house, for your kindness in securing which we are sincerely obliged to you. We shall take pleasure in sending a copy of the new edition when it is issued to Mr. Fairfax, and are making a note to do so.

Yours very truly,

*Houghton, Mifflin & Co.*



CHICAGO OFFICE,  
378-388 WABASH AVENUE.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*Ans.*

*Boston*, Dec. 29, 1898.

President Daniel C. Gilman,

Johns Hopkins University, Baltimore, Md.

Dear Sir:

Our New York office has forwarded to us your favor of the 26th inst., in which you ask for a copy of the new edition of your "Monroe", and also refer to the question of obtaining a complete set of the Statesmen. In reply we beg to say that the "Monroe" has only been ready a few days, and that thus far only the first sixteen volumes of the Statesmen have been completed for the new edition. These we take pleasure in forwarding to you by express with our compliments, and it is our intention to send you the remaining volumes of the series as they are issued.

Yours very truly,

Houghton, Mifflin & Co.

*H. M.*



✓  
Putnam D.C.

[1898]

JOHNS HOPKINS UNIVERSITY,  
BALTIMORE.

To Houghton, Mifflin & Co.

Mar. 2/98

" I th'k it w. be advisable to  
defer my revision of Monaca to the  
latest day possible. Putnam  
promises to send me the sheets as  
they go thro' the press, but gives  
me no information as to time  
how long."



CHICAGO OFFICE,  
158 ADAMS STREET.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*Boston,*

CHECK LIST OF CANDIDATES FOR THE RIVERSIDE

SCHOOL LIBRARY.

At the end kindly add to this list the titles of such other books as you think should not be omitted from the proposed Library, and then check the fifty books which you prefer and return the list thus prepared to Houghton, Mifflin & Co., 4 Park St., Boston.

- 1 Addison. Sir Roger de Coverly Papers.
- 2 Aldrich. Story of a Bad Boy.
- 3 Andersen. Stories.
- 4 Arabian Nights.
- 5 Brown, John, - Rab and His Friends, & Other Dogs and Men.
- 6 Bunyan. Pilgrim's Progress.
- 7 Burns. Cotter's Saturday Night and Other Poems; with  
Wordsworth's Immortality and Other Poems.
- 8 Burroughs. Birds and Bees, and Sharp Eyes, with a Bunch of  
Herbs, &c.
- 9 Cooper. The Deerslayer.
- 10 " The Pathfinder.
- 11 " The Last of the Mohicans.
- 12 Dana. Two Years Before the Mast.
- 13 Defoe. Robinson Crusoe.
- 14 Dickens. Christmas Carol, &c., with Cricket on the Hearth.
- 15 Eliot. Silas Marner.
- 16 Emerson. Essays, First and Second Series.
- 17 Fiske. War of Independence.
- 18 Fouque. Undine and Other Tales.
- 19 Franklin. Autobiography.
- 20 Grimm. Fairy Tales.
- 21 Goldsmith. Vicar of Wakefield.
- 22 " Deserted Village, The Traveller, &c., with  
Gray's Elegy, Cowper's John Gilpin, &c.
- 23 Hawthorne. True Stories.
- 24 " Wonder-Book.
- 25 " Tanglewood Tales.
- 26 " Tales of the White Hills; The Old Manse, &c.
- 27 " Twice-Told Tales. (Complete.)
- 28 " Little Daffydowndilly, Snow Image, &c., with  
Biographical Stories.
- 29 " House of Seven Gables.
- 30 Holmes. Autocrat.
- 31 " Grandmother's Story, &c., with My Hunt After the  
Captain.



CHICAGO OFFICE,  
158 ADAMS STREET.

BOSTON OFFICE,  
4 PARK STREET.

NEW YORK OFFICE,  
11 E. 17TH STREET.

HOUGHTON, MIFFLIN AND COMPANY, PUBLISHERS.

*Boston,*

- 32 Hughes. Alfred the Great.  
33 " Tom Brown.  
34 Irving. Essays from the Sketch Book.  
35 Lamb. Tales from Shakespeare.  
36 Lincoln. Gettysburg Speech and Other Papers, with  
Washington's Rules of Conduct.  
37 Longfellow. Children's Hour, &c.; Paul Revere's Ride, &c.  
38 " Evangeline; Courtship of Miles Standish; Eliz-  
39 " Hiawatha. abeth.  
40 " Tales of a Wayside Inn.  
41 " Golden Legend.  
42 " Outre Mer.  
43 Lowell. Under the Old Elm, &c.; Vision of Sir Launfal, &c.  
44 " Books and Libraries, &c., with Democracy, &c.  
45 Marco Polo's Travels.  
46 Miller, Olive Thorne, - Bird-Ways.  
47 Milton. Paradise Lost, (Two Books); L'Allegro, &c.  
48 Munger. On the Threshold.  
49 Parton. Captains of Industry, First Series.  
50 Saintine. Picciola.  
51 Scott. Lady of the Lake.  
52 " Ivanhoe.  
53 Scudder. Washington.  
54 " Fables and Folk Stories.  
55 Shakespeare. Merchant of Venice; Julius Caesar.  
56 Stowe. Uncle Tom's Cabin.  
57 Swift. Gulliver's Voyages to Lilliput and Brobdingnag.  
58 Tennyson. Enoch Arden, &c., with the Coming of Arthur, &c.  
59 Thoreau. Walden.  
60 Torrey, Bradford, - Birds in the Bush.  
61 Warner, Charles Dudley, - Being a Boy.  
62 Whittier. From Child Life in Poetry and Prose.  
63 " Snow-Bound, Among the Hills, &c., with Mabel  
Martin, Cobbler Keezar, &c.

Name,

Position,

P. O. Address,